PROFESSIONAL PROFILE

Ruslan Parfilov

INTERNATIONAL INDUSTRIAL & TECHNOLOGY ADVISORY

I develop and coordinate industrial projects, combining hands-on production management, international trade, regulatory analysis and technology research. My role is to connect businesses, engineers and partners and turn complex opportunities into workable projects.

EXPERTISE

Industrial manufacturing & management

Bitumen processing, production leadership, industrial tanks and hardwood milling.

Infrastructure & natural resources

Industrial logistics, terminals, mineral resources and timber.

Petrochemistry & environmental technology

FACTOR, ELAIA, industrial oil treatment and processing equipment.

International strategy, law & AI

Commercial structuring, regulatory research, XYOR LEX and RWA infrastructure.

SELECTED PROJECTS

01 **Bitumen production & processing**

2009–2022 · Enterprise co-ownership and manufacturing operations

02 **Industrial terminals & storage**

2012–2022 · Bitumen logistics, storage tanks, terminal development

03 **FACTOR | Petrochemical conversion**

Operational co-owned technology developed with engineering partners; demonstration by arrangement

04 **ELAIA | Industrial oil purification**

Since 2018 · Collaborative purification systems for turbine and hydraulic oils

05 **Africa | Mineral projects**

Since 2013 · Project coordination, ore trade and beneficiation opportunities

06 **Africa | Hardwood and sawmill**

Sawmill operations, valuable hardwood and international exports

EDUCATION & DEVELOPMENT

2004	**Secondary education** Completed secondary education.
2004–2008	**Transport and Telecommunication Institute (TSI)** Professional qualification in road transport management, with studies in economics and transport logistics.
2004–2006	**Baltic Russian Institute (BKI) · Law** Two years of legal studies. Discontinued after notification of accreditation issues affecting the original programme; no degree awarded.
2006–2008	**Riga Aeronautical Institute (RAI)** Professional training in the road transport of dangerous goods and oversized cargo. The five-year certificate was not renewed after 2013.
2010–2011	**London School of Business and Finance (LSBF)** One-year Continuing Professional Development (CPD) in Finance and Management, completed with a qualification examination.
2011–2013	**University of Zurich (UZH) · CAS in Corporate Finance** Two-semester Certificate of Advanced Studies programme: corporate finance, business valuation and mergers and acquisitions (M&A).
2011–2013	**University of Zurich (UZH) · CAS in Risk Management** Two-semester Certificate of Advanced Studies programme: management of financial and operational risks.
Since 2020	**EUCLID · Independent online legal studies** Independent, non-degree online study of public international law, human rights, investment law and state responsibility; no formal degree cl...

COLLABORATION

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Selected initiatives and areas of experience. This profile is introductory; additional evidence and materials are available by arrangement.